

MHEC is your trusted procurement partner, helping you save money, stay compliant, and operate more efficiently.

Founded in 1977, MHEC develops, manages, and owns all of our contracts, which are publicly-bid in a fair, open, and competitive manner to meet the highest standards of procurement compliance.

We proudly serve New England's higher education institutions, municipalities, K-12 schools, libraries, and other non-profits with an educational focus.

Our model is built on trust, transparency, and personalized procurement designed to serve the diverse needs of our membership.

With a leapfrog mindset, we continuously seek innovative solutions that anticipate challenges, remove barriers, and help our members move farther, faster.



Learn more about MHEC's B11 Multi-Media contract

# B11

## Multi-Media: Audio and Visual Equipment and Services

From classrooms and conference rooms to performance halls and broadcast studios, B11 delivers comprehensive access to professional-grade audio and visual solutions.

The contract includes 31 trusted suppliers offering everything from AV hardware and software to technical equipment, lighting, and full-service system design, installation, and technical support.

Whether you're upgrading digital signage, building a new media center, or replacing outdated classroom equipment, B11 cuts the red tape with ready-to-use, publicly-bid contracts and guaranteed discounts.

### Our National Suppliers



### Our contract covers

Audio Equipment | Visual Displays | Projectors and Screens | Digital Signage | Video Conferencing Tools | Classroom Technology | Lighting and Rigging | AV Control Systems | Acoustic Panels | Editing and Streaming Tools | Live Event Equipment | AV Design and Integration | Cabling and Infrastructure | And more...

## Why Use B11 for Your Multi-Media Needs?

**Publicly-Bid and Audit Ready:** This contract meets public procurement best practices through a fair, open and competitive bid process which is fully documented and audit-ready.

**Contract Pricing Without the Paperwork:** Skip the bid process and access MHEC's top-tier suppliers at competitive prices. Members enjoyed an average discount of 25% with B11 suppliers over the last 12 months.

**Integrated Solutions from Experts:** Get professional AV design, installation, and support tailored to your space, your goals, and your budget with turnkey execution from assessment to integration.

### Regional Suppliers



*Personalized Procurement*

**C07 Furniture and Accessories**

Indoor and Outdoor Furniture | Design and Refinish Services | Classroom and Office | Space Planning | Storage and Lockers | Upholstery Cleaning | Auditorium Seating and Bleachers | Visual Communication Displays | And more...

**D25 Lab and Science: Equipment, Chemicals, Supplies and Services**

Lab Equipment and Furniture | Technology and Software | Chromatography | Centrifuges | Forensic Kits | Microscopes | Protein Biology | Specimen Collection | Water Purification | Fluid and Liquid Handling | And more...

**F15 Marketplace: Operational, School, and Office Supplies**

Compliant Amazon Marketplace Access | Copier Supplies | Pens, Pencils and Paper | Breakroom Supplies | Toner and Remanufactured Toner | Learning Aids | Beverages and Bottled Water Art Supplies | Classroom Supplies | Tech Supplies | And more...

**F23 Food Distribution**

Dairy | Canned Goods | Fish, Poultry, Meats | Baked Goods | Beverages | Cleaning and Paper Products | Frozen Foods | Spices | Soups | Disposable Service Ware | Fresh Fruits and Vegetables | Sugars and Sweeteners | And more....

**G17 Custodial Cleaning: Equipment, Supplies and Services**

Carpet Cleaning | Disinfecting UV Lighting | Equipment Leasing and Rental | Fans | Floor Mats | Sustainable Cleaning Products | Laundry Products | Packing Boxes | Personal Care and Hygiene | Pressure Washers | Snow and Ice Removal | Vacuums | Trash Bags | And more...

**G19 Facilities: Maintenance, Repair and Operations**

Plumbing Supplies and Fixtures | Pipes, Valves, and Fittings | Power and Hand Tools | Pumps, Motors, and HVAC Components | Sealants, Adhesives, and Lubricants | Electrical and Lighting | Building and Construction Materials | Safety Equipment | Air Filtration and Ventilation | Painting Supplies | Masonry | And more...

**E05 Fire, Security and Emergency Communication**

Fire Detection and Alarm Systems | Access Control Systems | Video Surveillance Systems | Mass Notification and Emergency Alerts | Maintenance and Monitoring Services | Sprinkler and Fire Suppression Equipment | Locks and Door Hardware | AI Threat Detection and Analytics | Firearm and Ammunition Storage | And more...

**F04 Technology: Software**

Operating Systems and Virtualization | Cybersecurity and Network Management | Data Management, Backup and Disaster Recovery | Productivity and Business Applications | Educational and Civic Solutions | Cloud Services and Platforms | And more...

**F05 Technology: Hardware**

Computers and Mobile Devices | Monitors, Displays, and Accessories | Servers, Storage, and Data Center Hardware | Networking and Connectivity Equipment | Cybersecurity and Endpoint Protection | Telecommunications | Printing and Imaging Solutions | AV and Classroom Tech | Emerging Tech and STEM Equipment | And more...

**I02 Insurance: Cyber, Independent Risk Management Consulting**

Builders Risk | Commercial Automobile | Cyber Consulting | Emergency Management | Employee Benefits | Foreign Travel | Pollution Liability | Workers Compensation | And more....

**S03 Technology: Project Services**

Business Planning and Process Management | Cloud Platform Management and Integration | Digital Accessibility Consulting | Information Security and Data Loss Prevention | Project Management | Infrastructure Design and Systems Integration | Software Development and Support | Enterprise Resource Planning (ERP) Systems | Emerging Technologies and Telecommunications | And more...

**Contact Our Quote Desk!**

Short on time or need help locating a hard-to-find item?



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